



## Investors Corporate Summary

**Market Focus:** Information Security and Compliance Management for Enterprise/Cloud Collaboration Environments.

**Market Size:** \$6.8B enterprise collaboration, business social networking growing to \$12B by 2014, by the Radicati Group

**Customer Problem:** Enterprise IT is facing a new challenge to security management and the protection of confidential information as enterprise users increasing use cloud-based communications and social networking applications for daily collaboration with customers colleagues and partners.

At the same time, the use of enterprise collaboration technologies, including corporate social networks, is growing at a rapid pace fueled by the growth in consumer social networking solutions and the desire by corporations to provide the same level of connectedness to enterprise users while maintaining some level of control over information flow and security to meet regulatory compliance mandates.

Even segments of traditional enterprise collaboration solutions are moving to the cloud, but offer few controls when it comes to corporate-level management of information security and integration with corporate security policies.

The result is IT needs new strategies and tools to manage this hybrid collaboration environment and protect corporate information assets on infrastructure they no longer control.

**Our Solution:** We provide enterprise IT with information security software services and a unified management framework to be able to bridge the gap between the increasingly cloud/on-premise hybrid enterprise collaboration environment. Simplifying security management and compliance while protecting enterprise collaboration infrastructure from security threats and data leakage.

**Offerings:** Software (traditional/hosted) and services

**Products:** Initial offering focuses on security services and management across the IBM Lotus collaboration platform with a plug-in architecture to add modules for management and monitoring of cloud-based collaboration services.

**Competitive Advantage:** Focused support for the complete collaboration platform – no *direct* competitors identified : Write once, deploy everywhere security policies : IBM enterprise and strategic platform support : We're not one of the big 3 and we're focused on exclusively on collaboration infrastructure : Strong IBM executive relationships and support

**Projected Return:** Build a \$7-10M business in 2-3 years

**The Company:** Founded October 2009, StratuScape, Inc. is a privately funded start-up company based in San Jose, CA. StratuScape provides enterprise software and SaaS solutions for information security and management security of services for cloud and on-premise collaboration services.

---

### Executive Team:

#### Scott Clinton – Founder and CEO

Mr. Clinton has over 15 years of experience in the application infrastructure, collaboration, datacenter and security markets. Mr. Clinton has held senior management and executive positions at companies such as Borland, Sun Microsystems and Trend Micro where he made significant contributions to the growth of the Java platform and identity management markets, oversaw Sun's Collaboration and Security Solutions (\$60M) and subsequently Sun's Data center and Data Management Solutions (\$370M). At Trend Micro Mr. Clinton led development and growth of Trend's enterprise solutions and channels. Responsible for numerous acquisitions at both Sun and Trend Micro.

#### Mark Davoren – Co-founder and Chief Architect, Lead Engineer

Mr. Davoren has over 15 years of experience developing advanced software products including architecture, design strategy and definition at companies including Yahoo, Oracle and Silicon Graphics. At Yahoo Mark led the engineering teams responsible for Open ID and Yahoo Openness initiatives. Mark also led joint engineering teams with Yahoo's major broadband partners such as AT&T, BT, and Rogers Cable resulting in \$300M in annual revenues. Mark holds a Ph.D in Computer Science from the University of Edinburgh.

#### Bob Balaban – Chief Technologist and Engineering Advisor

Mr. Balaban has over 17 years of engineering contribution to the Lotus family of products and a recognized expert in enterprise collaboration technologies. His career with Lotus begins at Iris where he built the version manager feature into (Lotus)1-2-3 then he wrote the Notes back-end class libraries. He holds multiple patents that are at the core of Lotus Notes and Domino and also developed the Java support that is Today built into the current products. Bob is a recognized core contributor to history of Lotus Notes

#### Vic Winkler – Chief Security Advisor

Mr Winkler has 30 years leadership experience in Information Security (INFOSEC), Cyber and Cloud Security, Cloud Computing, systems and applications development, IT operations, testing, and management. As Chief Technologist for Security, Vic was responsible for security vision, planning, technology evaluation, implementation and operation of Cloud Computing at Sun Microsystems.

#### Robert Cochran – Chief Legal Council

Mr. Cochran is corporate and securities legal counsel for emerging technology companies and venture capital investors ; guiding early stage corporations or investors toward growth and liquidity via acquisitions, mergers or initial public offerings; with emphasis on private equity financings (venture capital), incentive compensation plans, strategic technology contracts, and corporate acquisitions and mergers.